| A G E R A                                 | Hagert Family<br>Dentistry Dental<br>Savings Membership<br>Plan  | Standard<br>Dental Insurance   |
|---|--|--|
| Annual Subscription / Premium Per Patient | \$375.00 (Adults)/Year<br>\$250.00 (Children-Under Age<br>14)/Year   | Average \$546/year   |
| Efficiency                                | 100% Of membership is applied to patient care  | Only 60% of premium is applied to care. 40% goes to insurance administration and profit  |
| Annual Maximum                            | NO annual maximum, savings are unlimited   | \$1,000.00-\$1,500.00, once limit is reached patients pay insurance company full fee   |
| Included Treatment                        | Semi-annual cleanings, exams, and x-rays   | Semi-annual cleanings, exams, and x-rays   |
| Savings                                   | 20% off the following procedures:<br>Crowns & Bridgework, Veneers,<br>Root Canal Therapy, Composite<br>Fillings, Full Dentures/Partials,<br>Night Guards, Teeth Whitening<br>Trays, Fluoride, Deep Scaling | Varies from 20-50% on select procedures, but savings are capped based on the annual maximum, once limit is reached patients may pay insurance company full fee |
| Pre-Approvals                             | NO pre-approvals   | Yes, Pre-approvals may be required for select procedures   |
| Claims Submissions and Denials            | NO claims to submit  | Yes, claims must be submitted for approval by insurance. 10-20% of claims are denied   |
| Alternate Benefits                        | NO alternate benefits  | Yes. For example, insurer will cover substandard care like metal fillings instead of composite fillings  |
| Deductibles                               | NO deductibles   | Yes, typically family & individual deductibles are added to the annual premium   |